



WILL TECHNOLOGY, INC.

INSIGHT, IMAGINATION, EXPERTISE... AND FLAWLESS EXECUTION

WILL Technology, Inc.

AUTHORIZED FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE PRICELIST GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D301 IT Facility Operation and Maintenance
FPDS Code D302 IT Systems Development Services
FPDS Code D306 IT Network Management Services
FPDS Code D307 Automated Information Systems Design and Integration Services
FPDS Code D316 IT Network Management Services
FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

WILL Technology, Inc.
1570 The Boardwalk, Huntsville, AL 35816
Phone: (256) 536-7000 Fax: (256) 721-6338
Internet: www.willtechnology.com

Contract Number: **GS-35F-0912N**
Period Covered by Contract: **September 22, 2003 – September 21, 2013**

General Services Administration
Federal Supply Service
Pricelist current through Modification # PO-0010, dated December 2, 2008.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the *GSA Advantage!* System. Agencies can browse *GSA Advantage!* by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>.

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**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

SPECIAL NOTICE TO AGENCIES: Small Business Participation

Small Business Administration (SBA) strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the *GSA Advantage!*[™] on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, *GSA Advantage!*[™] and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

The geographic scope of this contract is the 48 contiguous states, the District of Columbia (DC), Alaska, Hawaii, and the Commonwealth of Puerto Rico.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

Ordering Address:

WILL Technology, Inc.
ATTN: Ms. Crystal B. Shell
1570 The Boardwalk
Huntsville, AL 35816

Payment Information:

WILL Technology, Inc.
ATTN: Accounts Receivable
1570 The Boardwalk
Huntsville, AL 35816

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance: **(256) 536-7000**

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: **842816139**Block 30: Type of Contractor - **A - Small Disadvantaged Business**Block 31: Woman-Owned Small Business - **Yes**Block 36: Contractor's Taxpayer Identification Number (TIN): **63-1258366**4a. CAGE Code: **1RCM0**

4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION

Destination

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER
132-51

DELIVERY TIME (Days ARO)
As agreed upon between the contractor and the ordering activity.

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: **NONE, NET 30 days from receipt of invoice or date of acceptance, whichever is later.**
- b. Quantity: **NONE**
- c. Dollar Volume: **NONE**
- d. Government Educational Institutions: **Offered the same discounts as all other Government customers.**
- e. Other: **NONE**

8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING: NONE**10. SMALL REQUIREMENTS:** The minimum dollar value of orders to be issued is \$ **100.00**.**11. MAXIMUM ORDER** (*All dollar amounts are exclusive of any discount for prompt payment.*)The Maximum Order value for the following Special Item Numbers (SINs) is **\$500,000**:**Special Item Number 132-51 - Information Technology (IT) Professional Services**

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS)

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS)

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under

the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

(i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

(j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. *GSA Advantage!* will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse *GSA Advantage!* by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

NONE

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support

will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPA)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: www.willtechnology.com

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order.

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:
This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

**25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)**

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

- (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
- (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES****(SPECIAL ITEM NUMBER 132-51)****1. SCOPE**

a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.

b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.

b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.

c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors

cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either:

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if:

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services—Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection—Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.



15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT/EC SERVICES AND PRICING

Please refer to WILL Technology, Inc.'s Labor Category Descriptions (beginning on page 17) and the FSS Authorized Pricelist (beginning on page 24).

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

WILL Technology, Inc. provides commercial services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

Ms. Crystal B. Shell
Phone: (256) 536-7000
E-mail: c.shell@willtechnology.com
Fax: (256) 721-6338

BEST VALUE

BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE

[Insert Customer Name]:

In the spirit of the Federal Acquisition Streamlining Act, (Ordering Activity) and **WILL Technology, Inc.** enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) GS-35F-0912N.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures:

ORDERING ACTIVITY	WILL TECHNOLOGY, INC.
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Signature

Signature

Name

Name

Title

Title

Date

Date

BPA NUMBER _____

(CUSTOMER NAME)

BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) **GS-35F-0912N**, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

- (1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

- (2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

- (3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

- (4) This BPA does not obligate any funds.

- (5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

- (6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.



- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.



BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

**WILL TECHNOLOGY, INC.
LABOR CATEGORY DESCRIPTIONS**

COMMERCIAL JOB TITLE:	Program Lead Coordinator
MINIMUM / GENERAL EXPERIENCE:	4 years experience in IT managerial or related field
FUNCTIONAL RESPONSIBILITY:	Reviews, plans, and evaluates conference systems. Provides documentation / project tracking and management reporting. Provides tactical and strategic input on overall planning and related projects. Familiar with standard concepts, practices, and procedures in the field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a project leader or manager. A certain degree of creativity and latitude is required.
MINIMUM EDUCATION:	BA/BS, Business Administration

COMMERCIAL JOB TITLE:	Management Analyst
MINIMUM / GENERAL EXPERIENCE:	10 years experience in IT or Business Management field
FUNCTIONAL RESPONSIBILITY:	Supervises activities of all applications, systems analysis, and programming personnel for a major project, several small projects, or a small department. Responsible for quality assurance. Provides input to policy level direction regarding standards.
MINIMUM EDUCATION:	BS, Computer Science

COMMERCIAL JOB TITLE:	Program Manager
MINIMUM / GENERAL EXPERIENCE:	4 years experience in IT or Business Management field
FUNCTIONAL RESPONSIBILITY:	Experience in the management of information system programs, including multiple projects / tasks, multi-year program involving the analysis, design implementation or operation of information systems. Provides overall management technical guidance, and interface to client program manager. Responsible for deliverable quality and integrity of the final work product on large information system programs.
MINIMUM EDUCATION:	BA/BS, Management. MS degree in any field plus 10 years direct management experience will supersede BA/BS degree in Management.

COMMERCIAL JOB TITLE:	Web Designer
MINIMUM / GENERAL EXPERIENCE:	2 years experience in IT field
FUNCTIONAL RESPONSIBILITY:	Designs and builds web pages using a variety of graphics software applications, techniques, and tools. Designs and develops user interface features, site animation and special-effects elements. Contributes to the design group's efforts to enhance the look & feel of the organization's online offerings. Designs the website to support the organization's strategies and goals relative to external communications. Requires understanding of web-based technologies and thorough knowledge of HTML, PhotoShop, Illustrator and/or other design-related applications.
MINIMUM EDUCATION:	BA/BS, Fine Arts or Graphic Design

COMMERCIAL JOB TITLE:	Analyst IV
MINIMUM / GENERAL EXPERIENCE:	8 years experience in IT or related field
FUNCTIONAL RESPONSIBILITY:	Reviews, analyzes, and modifies programming systems including encoding, testing, debugging, and installing to support an organization's application systems. Consults with users to identify current operating procedures and to clarify program objectives. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a project leader or manager.
MINIMUM EDUCATION:	Bachelor's degree in area of specialty; Master's degree preferred.

COMMERCIAL JOB TITLE:	Analyst I
MINIMUM / GENERAL EXPERIENCE:	2 years experience in IT or related field
FUNCTIONAL RESPONSIBILITY:	Reviews, analyzes, and evaluates business systems and user needs. Formulates systems to parallel overall business strategies. Writes detailed description of user needs, program functions, and steps required to develop or modify computer programs. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top level contributor/specialist. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.
MINIMUM EDUCATION:	BA/BS, Information Technology

COMMERCIAL JOB TITLE:	Technician IV
MINIMUM / GENERAL EXPERIENCE:	3 years experience in IT field
FUNCTIONAL RESPONSIBILITY:	Under general direction, designs, implements, and maintains complex databases with respect to JCL, access methods, access time, device allocation, validation checks, organization, protection and security, documentation and statistical methods. Includes maintenance of database dictionaries, overall monitoring of standards and procedures and integration of systems through database design. Competent to work at the highest level of all phases of database management.
MINIMUM EDUCATION:	BA/BS, Computer Science

COMMERCIAL JOB TITLE:	Security Analyst IV
MINIMUM / GENERAL EXPERIENCE:	5 years experience in IT field
FUNCTIONAL RESPONSIBILITY:	Updates and deletes users, monitors, and performs follow-up on compliance violations and develops security policies, practices, and guidelines. Performs all procedures necessary to ensure the safety of the organization's website and transactions across the internet/intranet. Applies internet firewall technologies to maintain security. Ensures that the user community understands and adheres to necessary procedures

	to maintain security. Experience in firewall/DMZ design and implementation.
MINIMUM EDUCATION:	BA/BS, Information Technology

COMMERCIAL JOB TITLE:	System Administrator
MINIMUM / GENERAL EXPERIENCE:	3 years experience in IT field
FUNCTIONAL RESPONSIBILITY:	Performs information systems administrative procedures and maintains documentation that covers two or more functional areas including data control, applications training, data coordination and scheduling, data security administration, etc. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Typically reports to a supervisor.
MINIMUM EDUCATION:	BA/BS in Systems Engineering or related field

COMMERCIAL JOB TITLE:	Engineer Technician IV
MINIMUM / GENERAL EXPERIENCE:	3 years experience in IT field
FUNCTIONAL RESPONSIBILITY:	Works with users to solve problems with available technology including hardware, software, and peripherals. Studies and analyzes systems needs, trains users on software and hardware, handles troubleshooting and provides quality assurance review of user systems. Acts as a project manager, typically performs time estimates and regularly reviews status of projects. May have specialization in particular software that would be utilized in an end-user environment. Keeps abreast of technological developments and may install new hardware of software for user groups.
MINIMUM EDUCATION:	BA/BS, Information Technology

COMMERCIAL JOB TITLE:	Data Administrator
MINIMUM / GENERAL EXPERIENCE:	2 years experience in IT or related field
FUNCTIONAL RESPONSIBILITY:	Responsible for quality control and auditing of databases to ensure accurate and appropriate use of data. Works with management to develop database strategies to support needs. Consults with and advises users of the various databases. Works directly with users of data to resolve data conflicts and inappropriate data usage. Identifies opportunities for effectively satisfying corporate information needs through automation. Directs maintenance and use of data dictionary.
MINIMUM EDUCATION:	BS, Computer Science or related field

COMMERCIAL JOB TITLE:	Data Warehousing – Project Manager
MINIMUM / GENERAL EXPERIENCE:	6 years experience in IT or data processing field
FUNCTIONAL RESPONSIBILITY:	Responsible for handling the day-to-day administration of data management tasks. Develops detailed work plans and schedules in response to support service requests. Assigns staff responsibilities and supervises all staff efforts. Utilizes, maintains control over, and redirects available resources as necessary to complete tasks in accordance with scheduled milestones and budgetary constraints. Performs quality checks

	of all work products. Interacts continuously with Government technical representatives to present interim results, discuss concerns, and ensure total product/service satisfaction.
MINIMUM EDUCATION:	BA/BS, Management or related field

COMMERCIAL JOB TITLE:	Data Architect
MINIMUM / GENERAL EXPERIENCE:	5 years experience in IT or data processing field
FUNCTIONAL RESPONSIBILITY:	Works in data warehouse environment which includes data design, database architecture, metadata and repository creation. Translates business needs into long-term architecture solutions. Defines, designs, and builds dimensional databases. Responsible for developing data warehousing blueprints, evaluating hardware and software platforms, and integrating systems. Evaluates the reusability of current data for additional analyses.
MINIMUM EDUCATION:	BA/BS, Information Technology

COMMERCIAL JOB TITLE:	Data Warehouse Analyst
MINIMUM / GENERAL EXPERIENCE:	6 years experience in IT or data processing field
FUNCTIONAL RESPONSIBILITY:	Utilizes, maintains control over, and redirects available resources as necessary to complete tasks in accordance with scheduled milestones and budgetary constraints. Performs quality checks of all work products. Interacts continuously with Government technical representatives to present interim results, discuss concerns, and ensure total product/service satisfaction.
MINIMUM EDUCATION:	BA/BS, Information Technology

COMMERCIAL JOB TITLE:	Database Analyst / Programmer - Senior
MINIMUM / GENERAL EXPERIENCE:	6 years experience in IT networking or related field
FUNCTIONAL RESPONSIBILITY:	Ensures efficient operation of a multi-computer site that supports database administration, analysis, and report production; data dictionary administration; and system development. Performs database administration, backups, and recovers and works with users to resolve database questions or problems. Coordinates systems resource availability with database analysts, system and application programmers, and other users. Provides advice and assistance to users on equipment operations. Maintains and updates databases and data dictionaries.
MINIMUM EDUCATION:	BA/BS, Information Technology or related

COMMERCIAL JOB TITLE:	Database Analyst / Programmer - Intermediate
MINIMUM / GENERAL EXPERIENCE:	4 years experience in IT networking or related field
FUNCTIONAL RESPONSIBILITY:	Assists in administering database organizations, standards, controls, and procedures. Provides technical consulting in the definition, design, and creation of a database environment. Maintains documentation and develops database dictionaries. Extensive experience may offset educational requirements.
MINIMUM EDUCATION:	BA/BS, Information Technology

COMMERCIAL JOB TITLE:	Database Analyst/Programmer – Associate
MINIMUM / GENERAL EXPERIENCE:	2 years experience in IT networking or related environment
FUNCTIONAL RESPONSIBILITY:	Assists in administering database organizations, standards, controls, and procedures. Provides technical consulting in the definition, design, and creation of a database environment. Maintains documentation and develops database dictionaries.
MINIMUM EDUCATION:	High school graduate

COMMERCIAL JOB TITLE:	Office Automation I
MINIMUM / GENERAL EXPERIENCE:	2 years experience in IT environment
FUNCTIONAL RESPONSIBILITY:	Responsible for the coordination of all IT administrative tasks. Plans and coordinates conferences, meetings, and seminars and makes all travel arrangements for IT staff members. Provides word processing, editing, spreadsheets, and graphical services as directed. Performs other duties as assigned.
MINIMUM EDUCATION:	High school graduate

COMMERCIAL JOB TITLE:	Office Automation II
MINIMUM / GENERAL EXPERIENCE:	4 years experience in IT environment
FUNCTIONAL RESPONSIBILITY:	Responsible for the coordination of all IT administrative tasks. Plans and coordinates conferences, meetings, and seminars and makes all travel arrangements for IT staff members. Provides word processing, editing, spreadsheets, and graphical services as directed. Performs other duties as assigned.
MINIMUM EDUCATION:	High school graduate

COMMERCIAL JOB TITLE:	Office Automation III
MINIMUM / GENERAL EXPERIENCE:	6 years experience in IT environment
FUNCTIONAL RESPONSIBILITY:	Responsible for the coordination of all IT administrative tasks. Performs duties of position with minimal supervision, occasionally requiring guidance from higher levels of authority. Plans and coordinates conferences, meetings and seminars and makes travel arrangements for staff members. Provides word processing, editing, spreadsheets and graphical services as directed. Performs other duties as assigned.
MINIMUM EDUCATION:	High school graduate

COMMERCIAL JOB TITLE:	Information Specialist – Program Manager
MINIMUM / GENERAL EXPERIENCE:	5 years experience in IT or technical library environment
FUNCTIONAL RESPONSIBILITY:	Supervises, maintains, and enhances policies and procedures for an information library. Oversees professional and technical support staff involved in cataloging, indexing, issuing books/ materials, and keeping records of items on loan. Selects books and publications for purchase and subscribers to pertinent periodicals as allowed for by the given budget. Responds to complex requests. Responsible for monitoring information interfaces and data feeds to ensure proper delivery of posting of data. Must maintain communication with sources to identify, troubleshoot, and resolve issues. Trend analysis and problem analysis are required to identify and correct repetitive system issues and increase efficiency.

MINIMUM EDUCATION:	MA, Information Science
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COMMERCIAL JOB TITLE:	System Library Specialist
MINIMUM / GENERAL EXPERIENCE:	7 years experience in IT or technical library environment
FUNCTIONAL RESPONSIBILITY:	Responsible for performing administrative and technical duties in support of the technical library. Respond to issues and work collaboratively with internal resources and the vendors to resolve issue at hand. Specific responsibilities include architecture and design of on-site client assessments and recommendations, project management and implementations of technology solutions for the enterprise. Developing project plans and managing engagements. Work within the department to analyze system needs, specifications, and user requirements and determine the best strategy to meet the needs/requirements. Installation and configuration of software on networked Microsoft Windows servers, specifically Windows 2000/3/XP and security solutions, although a variety of other software may also be involved. Assistance with the planning and design of new installations.
MINIMUM EDUCATION:	BA, Information Technology or related field

COMMERCIAL JOB TITLE:	Library Technician I
MINIMUM / GENERAL EXPERIENCE:	1 year experience in IT or technical library environment
FUNCTIONAL RESPONSIBILITY:	Having experience in an IT-related environment, organizes, files, catalogues, stores, and monitors distribution of books, periodicals, newspapers, microfiche and electronic documents. Researches need for and locates new data sources or books.. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Typically reports to a supervisor.
MINIMUM EDUCATION:	High school diploma

COMMERCIAL JOB TITLE:	Library Technician II
MINIMUM / GENERAL EXPERIENCE:	3 years experience in IT or technical library environment
FUNCTIONAL RESPONSIBILITY:	Having experience in an IT-related environment, organizes, files, catalogues, stores, and monitors distribution of books, periodicals, newspapers, microfiche and electronic documents. Researches need for and locates new data sources or books.. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works with minimal supervision. Typically reports to a supervisor.
MINIMUM EDUCATION:	High school diploma

COMMERCIAL JOB TITLE:	Library Technician III
MINIMUM / GENERAL EXPERIENCE:	6 years experience in IT or technical library environment
FUNCTIONAL RESPONSIBILITY:	Having experience in an IT-related environment, organizes, files, catalogues, stores, and monitors distribution of books,



	periodicals, newspapers, microfiche and electronic documents. Researches need for and locates new data sources or books.. Has extensive knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works with minimal supervision. Typically reports to a supervisor.
MINIMUM EDUCATION:	High school diploma

COMMERCIAL JOB TITLE:	Information Technician
MINIMUM / GENERAL EXPERIENCE:	1 year experience in IT or technical library environment
FUNCTIONAL RESPONSIBILITY:	Having experience in an IT-related environment, performs duties involved in the circulation of unclassified materials to patrons using both automated and manual systems. Tasks include, but are not limited to: charge out and check in of materials, preparation and distribution of recall and overdue notices, registering, and clearing patrons, placing materials on reserve, setting up reserve displays, checking status of materials, renewing materials, preparing circulation reports, and making telephone contacts with patrons related to circulation functions.
MINIMUM EDUCATION:	High school graduate

WILL TECHNOLOGY, INC.'s
GSA FSS AUTHORIZED PRICELIST
SIN 132-51 IT PROFESSIONAL SERVICES

SIN 132-51 IT PROFESSIONAL SERVICES LABOR CATEGORIES	ANNUAL PRICES									
	09/22/03 – 09/21/04	09/22/04 – 09/21/05	09/22/05 – 09/21/06	09/22/06 – 09/21/07	09/22/07 – 09/21/08	09/22/08 – 09/21/09	09/22/09 – 09/21/10	09/22/10 – 09/21/11	09/22/11 – 09/21/12	09/22/12 – 09/20/13
Program Lead Coordinator	\$47.97	\$49.41	\$68.91	\$70.98	\$73.11	\$75.30	\$77.56	\$79.89	\$82.29	\$84.76
Management Analyst	\$136.01	\$140.09	\$91.88	\$94.64	\$97.48	\$100.40	\$103.41	\$106.51	\$109.71	\$113.00
Program Manager			\$76.16	\$78.44	\$80.80	\$83.22	\$85.72	\$88.29	\$90.94	\$93.67
Web Designer	\$63.47	\$65.37	\$63.31	\$65.21	\$67.17	\$69.19	\$71.27	\$73.41	\$75.61	\$77.88
Analyst IV	\$96.11	\$98.99	\$95.88	\$98.75	\$101.71	\$104.76	\$107.90	\$111.14	\$114.47	\$117.91
Analyst I	\$61.81	\$63.66	\$61.66	\$63.51	\$65.41	\$67.37	\$69.39	\$71.47	\$73.61	\$75.82
Technician IV	\$61.81	\$63.66	\$61.66	\$63.51	\$65.41	\$67.37	\$69.39	\$71.47	\$73.61	\$75.82
Security Analyst IV	\$90.67	\$93.39	\$90.45	\$93.16	\$95.96	\$98.84	\$101.81	\$104.86	\$108.01	\$111.25
System Administrator	\$63.47	\$65.37	\$63.31	\$65.21	\$67.17	\$69.19	\$71.27	\$73.41	\$75.61	\$77.88
Engineer Technician IV	\$55.32	\$56.98	\$55.18	\$56.83	\$58.54	\$60.30	\$62.11	\$63.97	\$65.89	\$67.87
Data Administrator	\$32.30	\$33.27	\$34.27	\$33.18	\$34.18	\$35.21	\$36.27	\$37.36	\$38.48	\$39.64
Data Warehousing – Project Manager				\$85.89	\$88.46	\$91.11	\$93.84	\$96.66	\$99.56	\$102.55
Data Architect			\$66.81	\$68.81	\$70.88	\$73.01	\$75.20	\$77.46	\$79.78	\$82.18

SIN 132-51 IT PROFESSIONAL SERVICES LABOR CATEGORIES	ANNUAL PRICES									
	09/22/03 – 09/21/04	09/22/04 – 09/21/05	09/22/05 – 09/21/06	09/22/06 – 09/21/07	09/22/07 – 09/21/08	09/22/08 – 09/21/09	09/22/09 – 09/21/10	09/22/10 – 09/21/11	09/22/11 – 09/21/12	09/22/12 – 09/20/13
	Data Warehouse Analyst			\$72.12	\$74.28	\$76.51	\$78.81	\$81.17	\$83.61	\$86.12
Database Analyst / Programmer – Senior			\$75.15	\$77.41	\$79.73	\$82.12	\$84.58	\$87.12	\$89.73	\$92.43
Database Analyst / Programmer – Intermediate			\$47.37	\$48.79	\$50.25	\$53.76	\$55.37	\$57.03	\$58.74	\$60.50
Database Analyst / Programmer – Associate			\$47.09	\$48.50	\$49.96	\$51.46	\$53.00	\$54.59	\$56.23	\$57.92
Office Automation I			\$33.50	\$34.50	\$35.54	\$36.61	\$37.71	\$38.84	\$40.01	\$41.21
Office Automation II	\$32.12	\$33.08	\$34.07	\$35.09	\$36.14	\$37.23	\$38.35	\$39.50	\$40.69	\$41.91
Office Automation III			\$36.48	\$37.57	\$38.70	\$39.86	\$41.06	\$42.29	\$43.56	\$44.87
Information Specialist – Program Manager						\$41.75	\$43.00	\$44.29	\$45.62	\$46.99
System Library Specialist						\$32.34	\$33.31	\$34.31	\$35.34	\$36.40
Library Technician I						\$24.36	\$25.09	\$25.84	\$26.62	\$27.42
Library Technician II						\$26.36	\$27.15	\$27.96	\$28.80	\$29.66
Library Technician III						\$28.47	\$29.32	\$30.20	\$31.11	\$32.04
Information Technician						\$30.14	\$31.04	\$31.97	\$32.93	\$33.92